For each statement: (1) COMPLETELY AGREE (2) STRONGLY AGREE (3) AGREE (4) NEUTRAL (5) DISAGREE (6) STRONGLY DISAGREE (7) COMPLETELY DISAGREE

## Personality/Job Fit Test

- 1. I want to be the boss.
- 2. I need opportunities to advance in the company.
- 3. I am driven to obtain the highest position possible in the organization.
- 4. I prefer problems that require a lot of thought.
- 5. It is important that my job involves thinking about complex problems.
- 6. I like work assignments where the solution is difficult to find.
- 7. It is best to withhold unpopular opinions.
- 8. I avoid expressing my opinions if my boss might disagree.
- 9. I will agree with my boss to prevent a confrontation.
- 10. Focusing on small issues is unproductive.
- 11. I do not obsess over the minor parts of my work.
- 12. It is not worth obsessing over every detail.
- 13. It is frustrating when companies change existing work procedures.
- 14. Coworkers would say I prefer the old way of doing things.
- 15. I generally dislike it when company policies change.
- 16. I prefer familiar tasks to new tasks.
- 17. I need to know what tasks I will be doing each day.
- 18. I prefer to work on familiar work tasks.
- 19. I set my work aside to assist coworkers with their work.
- 20. People should take time away from their work to assist their coworkers.
- 21. I dislike taking time away from my work to assist coworkers.
- 22. People have said that I should pursue a career in the arts.

- 23. I am very skilled in the arts.
- 24. I am happiest expressing myself through the arts.
- 25. I sometimes start projects that I have difficulty finishing.
- 26. Some employees care too much about finishing tasks ahead of schedule.
- 27. Taking frequent breaks from your work helps keep you refreshed and productive.
- 28. People can tell when I am stressed.
- 29. No one can see when I am in a bad mood.
- 30. My coworkers know when I am frustrated at work.
- 31. I am the first to notice when coworkers are unhappy.
- 32. People are easy to understand.
- 33. I know how coworkers are feeling.
- 34. I let others know of my success.
- 35. I seek work that will get me noticed.
- 36. My successes should be rewarded.
- 37. It is sometimes difficult to stay positive
- 38. in uncertain times.
- 39. I am sometimes surprised when things go without a problem.
- 40. I notice the negative aspects of my job.
- 41. People should slow down at work.
- 42. People who work quickly make a lot of careless mistakes.
- 43. People get too stressed when they try to work fast.
- 44. I trust data more than my instincts.
- 45. It is best to avoid making decisions based on intuition.
- 46. I feel uncomfortable making decisions based on my intuition.
- 47. I stop thinking about a decision once I make it.
- 48. I often think about previous conversations I've had at work.
- 49. There is no point in worrying about past decisions.
- 50. You have to risk money to make money.

- 51. I avoid taking risks.
- 52. I have taken risks when the odds were against me.
- 53. Friendships are unimportant at work.
- 54. I do not expect to form friendships at work.
- 55. It is possible to have too many friends at work.
- 56. Most projects should be completed as group work.
- 57. I accomplish more if I work in a group.
- 58. Everyone performs better when working in a group.
- 59. An employee who fears being fired will work hard.
- 60. Poor performance indicates that an employee needs to be disciplined.
- 61. Good managers discipline employees who do poor work.
- 62. I have been annoyed by a coworker before.
- 63. I never make mistakes at work.
- 64. I have gotten upset at work.
- 65. I seek out projects where I can be in charge of others.
- 66. Coworkers would say that I am aggressive about trying to advance my career.
- 67. I prefer a position that has status.
- 68. I prefer a position that has power.
- 69. Trying to solve problems without clear solutions is fun.
- 70. I dislike problems without clear solutions.
- 71. Simple tasks are the most enjoyable.
- 72. I enjoy simple assignments at work.
- 73. I avoid disagreeing with coworkers.
- 74. I avoid making unpopular decisions.
- 75. I avoid correcting my boss when I know he or she is wrong.
- 76. I will correct my boss if I know he or she is wrong.
- 77. It is unnecessary to discuss every detail of a plan.
- 78. Small issues deserve less time.

- 79. A person can be too precise about their work.
- 80. Concerning yourself with many details is unproductive.
- 81. Changes to workplace policies are often unnecessary.
- 82. I generally like it when companies change their policies.
- 83. Successful companies resist changing too much.
- 84. Companies should focus on using only established strategies.
- 85. I seek out familiar tasks at work.
- 86. I want to know what to expect on a daily basis at work.
- 87. I enjoy a predictable routine.
- 88. I enjoy jobs where the duties rarely change.
- 89. I am frustrated by coworkers who need a lot of help doing their jobs.
- 90. My own work tasks often prevent me from helping others with theirs.
- 91. At times, you have to let coworkers fail at a task.
- 92. I let coworkers fix their own mistakes.
- 93. I am a very artistic person.
- 94. People would say that I am most talented at creative projects.
- 95. People say that I am eccentric.
- 96. I need work that requires artistry.
- 97. I sometimes welcome distractions at work.
- 98. People worry too much about work deadlines.
- 99. I occasionally delay working on unpleasant tasks.
- 100. It is sometimes necessary to leave projects unfinished.
- 101. People do not realize when I am upset.
- 102. My coworkers can see when I am upset.
- 103. Coworkers are aware of how I am feeling.
- 104. It is difficult for coworkers to know how I am feeling.
- 105. I understand why people do what they do.
- 106. I know why my coworkers act the way they do.

- 107. Coworkers often discuss their problems with me.
- 108. I am uninterested in other people's problems.
- 109. I expect to be recognized for good work.
- 110. I enjoy it when others talk about my accomplishments.
- 111. I need to hear that I do a good job.
- 112. It is important to receive praise from others.
- 113. I sometimes expect the worst.
- 114. Most people have difficulty remaining positive during bad times.
- 115. Trusting most people is unwise.
- 116. People will often let you down.
- 117. It is important not to be rushed in your work.
- 118. People need to slow down at work.
- 119. I prefer to work at a calm pace.
- 120. I dislike being rushed at work.
- 121. The best leaders rely on the facts, not intuition.
- 122. Using your intuition to make decisions is usually a bad idea.
- 123. I rely on my intuition to help me make good decisions.
- 124. I rely on my instincts to make decisions.
- 125. I rarely think about work issues after I leave work.
- 126. I continue to think about a problem even after choosing a solution.
- 127. I spend a lot of time thinking about the effects of others' actions.
- 128. I think about my past decisions a lot.
- 129. Potential gains are worth potential losses.
- 130. I will risk a loss if it might payoff in the end.
- 131. I prefer to spend my time on high-risk opportunities with the potential for greater rewards.
- 132. Much of the fun in life involves risk.
- 133. I am happiest when I am interacting with my coworkers.

- 134. I like to maintain a personal distance from coworkers.
- 135. I need to feel like I belong to my coworkers' social group.
- 136. I like to know what is happening in my coworkers' personal lives.
- 137. Work is more enjoyable when you share responsibility with others.
- 138. I prefer to work in a team.
- 139. I prefer to work by myself.
- 140. I work better alone.
- 141. I would threaten to take away employees' raises to make them work harder.
- 142. I would regularly use discipline as a means of correcting employees' performance issues.
- 143. My job performance would improve if I were paid more.
- 144. People will work harder if they are paid more.
- 145. I have said things before that I wish I had not said.
- 146. I have never been dissatisfied with a job.
- 147. I have never had a bad day at work.
- 148. All of my coworkers admire me.
- 149. It is important to have a position of power.
- 150. I belong in a position of power.
- 151. My rank in the company is important to me.
- 152. I prefer simple work-related assignments.
- 153. I enjoy work projects that require little thought.
- 154. I enjoy work assignments with simple challenges.
- 155. I avoid correcting coworkers when I know they are wrong.
- 156. I correct my boss when I know he or she is wrong.
- 157. I state my opinions to my boss even if he or she might disagree.
- 158. People exaggerate the importance of details.
- 159. I try to avoid getting trapped in conversations about specifics.
- 160. People are too concerned with the details of a task.

- 161. Business success relies on avoiding change.
- 162. Businesses are too quick to change to new organizational trends.
- 163. Changing an organization's business strategy causes too many problems.
- 164. I like having a job with routine duties.
- 165. I prefer an unchanging set of duties.
- 166. I prefer routine work.
- 167. At times, you have to let coworkers struggle with their work.
- 168. Coworkers can help each other too much.
- 169. When a coworker asks for assistance, sometimes you have to say, "No."
- 170. I spend much of my leisure time imagining.
- 171. Others are not as curious as I am.
- 172. I need a creative outlet at work.
- 173. I need to finish my work ahead of schedule.
- 174. I sometimes postpone beginning a new project.
- 175. I need to complete projects early.
- 176. I hide my emotions at work.
- 177. Coworkers are unaware of my emotions.
- 178. My coworkers can see what I am feeling.
- 179. I feel it is my job to make others feel better.
- 180. I spend time cheering up coworkers who are unhappy.
- 181. Spending time to understand my coworkers' feelings is important.
- 182. I do not care if I am recognized for my work.
- 183. It is important that my coworkers acknowledge my successes.
- 184. It is important to be praised for success.
- 185. Coworkers often have hidden agendas.
- 186. People are trustworthy.
- 187. People will do the right thing.
- 188. I prefer to work fast.

- 189. A fast-paced work environment is tiring.
- 190. I prefer to work at a slow, steady pace.
- 191. I make good decisions by relying mostly on my instincts.
- 192. The best leaders rely on their intuition.
- 193. I trust my instincts when making decisions at work.
- 194. I spend a lot of time thinking about past decisions.
- 195. I am sometimes anxious about the consequences of my decisions.
- 196. I think about work decisions when away from my job.
- 197. I prefer activities that involve an element of risk.
- 198. I enjoy taking risks for the rewards.
- 199. I enjoy jobs where success involves taking chances.
- 200. I like sharing personal stories.
- 201. I want to confide in my coworkers.
- 202. I am disappointed if I miss an opportunity to visit with coworkers.
- 203. I like working by myself to complete a task.
- 204. I accomplish more if I work by myself.
- 205. I like working alone.
- 206. Money is the best way to motivate employees.
- 207. People work more when they are paid more.
- 208. The prospect of a raise motivates workers the most.
- 209. My work has never been criticized.
- 210. I am never stressed at work.
- 211. My work is always flawless.