

# FIRST LAST

(555) 123-4567

[notmyemailaddress@email.net](mailto:notmyemailaddress@email.net)

[www.linkedin.com/in/jojo-jojo](http://www.linkedin.com/in/jojo-jojo)

## Summary

I am a recent college graduate looking to secure my first position in sales. My training in Anthropology and qualitative research methods is uniquely suited to understanding the motivations and expectations of a client business.

## Education

### SUNY Plattsburgh

Plattsburgh, NY

**Graduated Spring 2017**

B.S. in Anthropology

- ◆ Was at times a Chemistry, Math, and Expeditionary Studies Major
- ◆ Participated in Botany Club, the school chorus, and Gospel Choir
- ◆ Founding member of the Chess Club
- ◆ Finished in 4 years

## Experience

### Iorio's Gelato

Lansing, MI

**September 2018 - Present**

Chef and Gelatista

- ◆ I regularly make casual sales pitches to passing customers, drawing people in
- ◆ I am able to upsell around half of customers
- ◆ I regularly make well-received suggestions to management

### Cornell University

Ithaca, NY

**September 2017 - February 2018**

Field Technician

- ◆ Produced a computer program using Python to process agricultural data

### The Monopole

Plattsburgh, NY

**Spring 2016 - Spring 2017**

Chef and Bouncer

- ◆ Defused high pressure situations involving belligerent customers
- ◆ Worked in a fast-paced environment with minimal supervision

### Black Drake Consulting

Plattsburgh, NY

**Fall 2015 - Fall 2016**

Administrative Assistant and Field Technician

- ◆ Produced detailed reports for clients

## Skills

- ◆ Able to consistently develop rapport with others
- ◆ Significant experience with qualitative research methods
- ◆ Extensive report-writing experience
- ◆ Experience programming in Python, C++, and C#

## Interests

- ◆ Science Fiction
- ◆ Weightlifting
- ◆ Biotechnology
- ◆ Music production, singing, guitar