

Contents

Introduction

The Secret to your Success is Commitment	6
You'll never be 100% ready. So do it anyways.	6
Don't Fall Into this Trap	7
Focus on the Foundations	7
The Statistics You Need to Know	8
Learning Data Science is Improving Yourself	9
Data Science 101	
The 2 Main Data Scientist Roles	10
Data Teams in Big VS Small Companies	10
Data Analytics VS Data Science	11
Exploratory Reports VS Business Reports	12
Exploratory VS Business	12
How Data Tools Are Used in the Real World	13
Advice You Won't Learn in Textbooks	14
The Data Science Team Breakdown	
I. Data Scientist	16
II. Data Analyst	17
III. Machine Learning Engineer	17
IV. Software Engineer - ML	18
V. Machine Learning Researcher	18
(Extra) Stakeholders	18
The Data Science Pipeline	
OSEMN Pipeline	19
Business Question	19

O — Obtaining our data	20
S — Scrubbing / Cleaning our data	20
E — Exploring / Visualizing our data	21
M — Modeling our data	21
N — Interpreting our data	22
Machine Learning 101	
What is Machine Learning?	24
General Machine Learning Framework	25
Applications of Machine Learning	25
How Do Machines Learn?	25
Feature Extraction is $ ho$	26
Types of Machine Learning	26
Supervised Machine Learning	26
Unsupervised Machine Learning	27
Reinforcement Machine Learning	28
Machine Learning Algorithms	
Linear Regression	29
Logistic Regression	30
K-Nearest Neighbors	31
Support Vector Machine	32
Decision Tree	33
Random Forest	34
Gradient Boosting Machine	35
Your Data Science Portfolio	
How to Craft Your Projects	36
The Projects You Should Do For Jobs	37
The 6 Types of Projects	38

The Imp	portance of Kaggle	39
📝 How	v to Build Your Resume	40
Resume	e Template	40
How to	Create Your LinkedIn Profile	41
The Roa	admap	43
Interview Prep	and Templates	
How to	Follow Up After an Interview	44
How to	Write a Cover Letter	45
The Behaviora	I Interview	
How to	Answer Any Behavioral Questions	46
Most Co	ommon Type of Behavioral Questions	46
The Technical	Interview	
How to	Prepare for the Technical Round	48
Data Ch	nallenge Portion (60-180 minutes)	48
Resume	e Breakdown Portion (10-20 minutes)	50
Analytic	cal Portion (10-20 minutes)	50
Technic	cal Portion (10-20 minutes)	51
Mock D	ata And Questions	52
The On-Site In	terview	
How to	Prepare for the On-Site Interviews	53
Last Mir	nute Advice	54
Underst	tanding the Hiring Manager's Mindset	54
Questic	ons You Should Ask Your Interviewer	55
Compa	ny Data Questions You Need to Ask	55
Senior I	Role VS Junior Role	56
Resources		
Dataset	ts	57

Facebook Groups	58
Blogs	58
Job Portals	59
Recommended Courses	59
Book Recommendations	62

— Who is Randy Lao? ——

You're on a journey to learn Data Science, and I'm here to help you along the way!

My name is **Randy Lao** . I like to contribute my share of resources with you all. After realizing that most data science resources are hard to find to those new to the field, I want to make this site an easily accessible way for you to get your materials. These resources should come in handy to any data scientists at all levels of experience.



Visit my site: <u>www.claoudml.com</u>



The Secret to your Success is Commitment

I'm going to put it out there: If you're an aspiring data scientist, you're definitely going to get stuck in your initial learning journey. **You'll have setbacks**, you'll get confused with new topics, and you'll have some hard time applying what you learned. And it's okay. It's part of the process.

But if you're committed to take full responsibility for your actions, to put in the work, to collaborate/share with others, to learn from your mistakes, and to not quit, then no matter what you do, you're definitely on your way to success.

Everyone has been through it. And if you ask any great person how they made it, they will let you know that it's all about their commitment to the process. **They never give up.**

So when you're going through this course keep your commitment in mind. Start taking action today, no matter how big or small. Because a small commitment will lead to action. And any ounce of action will bring you closer to your goals.

You'll never be 100% ready. So do it anyways.

You don't have to wait 6 months to do a data science project. You don't have to spend 3 months learning the theory of machine learning before doing a kaggle competition. You don't have to know ALL the visualization libraries/tools out there to start an analysis.

There's a common mistake where some people may wait till they feel "ready" before they start. The truth is: it'll never happen. **So instead of "learning" and "waiting", start doing.** You're going to learn so much more about the theory and application when you are in the process of doing the projects.

It may feel like you don't know much now, but that's all of us. We always have so much more to learn and so much more to do. **And if you get stuck, that's totally okay**. Look up the solutions on Google, Quora, or Stack-overflow and get it. Rinse and repeat.

Make those amazing projects, tackle that kaggle competition, and make that killer app. And then share it with us. Share your story, your experience, and your learning so that we can all grow together. Because that's what the data community is about.

Don't Fall Into this Trap

But...here is something nobody talks about. A big trap in data science education is:

- learning data science libraries before learning coding basics
- learning ML algorithms before learning how to preprocess your data
- learning deep learning before machine learning
- learning data viz before understanding the basics of statistical inference

This is where **most people may spend months** trying to read a book, finish a MOOC or learn a topic on YouTube with little retention of the applied topic. Anytime you're learning a new concept, you **can't neglect the fundamentals** and always keep the big picture in mind because:

- You have to know coding basics before you can even debug the implementations of your DS/ML libraries
- You have to know how to preprocess your data before applying machine learning methods accurately
- You have to know statistical inference before you make sense of your visualization.

Remember to don't just jump into a course without taking the time to ask yourself "why" and "how" is this being used (even this course). It's only when you start asking yourself questions about the problem where you begin to connect the dots. And by having a good foundation of the basics, those dots that you connect with new concepts will be retained a lot longer.

Focus on the Foundations

Finally, if you're new to data science or machine learning, **it may be tempting to learn** everything as quick as possible.

I highly recommend for you to take the time to **learn the basics** of each concept before you start implementing:

- 1. Summarizing descriptive statistics of your data,
- 2. Handling different types of variables (categorical, ordinal, numerical)
- 3. Visualizing trends and finding correlations

- 4. Preprocessing techniques
- 5. Train/Test Split & Cross Validation
- 6. Types of evaluation metrics

It's way better to understand one thing really well and move forward slowly than to barely understand something and move forward quickly. Everything is built upon each other.

If you don't have a solid understanding of the foundations: Data cleaning, pre-processing, and visualization **then you're not ready** to move forward to the more advanced topics of feature engineering, hyper parameter tuning, and model selection.

Start from the basics and implement new concepts as you go. Learn the concept really well and then start implementing it. **Focus on why it works and when it's used.** Repeat this over and over. Before you know it, you've probably built a whole end-to-end project that you should be really proud of.

The Statistics You Need to Know

I would say the **20%** of statistics that accounts for **80%** of all data science problems can be captured by:

- 1. **Statistical Models** Linear regression, logistic regression, one multi-purpose ML model like xgboost, and one unsupervised learning algorithm, probably k-means
- **2.** Basic feature engineering:
 - a. Avoiding colinearity
 - b. Generating simple transformations of numerical variables
 - c. Handling categorical variables (normally one-hot encoding works just fine)
 - d. Understanding which variables can actually be used in prediction based on timing/business constraints

3. Evaluating quality of fit

- a. Working on a train/test split dataset
- b. R² for regression and accuracy/specificity/recall for classification should handle most cases.

Some people may argue that this list is not entirely correct, but in a general sense this is basically the core statistical concepts you should know. Be familiar with this and you'll have a solid grasp on the field. **The goal here is to be able to explain what you have done and justify how you did it.**

Learning Data Science is Improving Yourself...

"The reality is that it's not just about learning data science, it's more about improving

your data science skills."

X Learning data science is **NOT** about:

- Learning a Python or R
- Learning visualization tools like Power BI or Tableau
- Learning certain statistical models
- Learning how to track a certain KPI
- Learning how to create reports in Jupyter Notebook

Learning data science is about:

- Improving your coding skills to be a **better programmer**
- Improving your visualization skills to be a **better storyteller**
- Improving your math/statistical skills to be a better scientist
- Improving your business skills to be a **better businessman**
- Improving your soft and presentation skills to be a **better communicator**

Please keep **the big picture in mind** before moving forward. Ultimately you're getting hired to solve business problems using whatever tools thrown at you. Doing this will definitely prepare you for the rapid changes in the future.

So focus on improving your skills and not just learning the information.



The 2 Main Data Scientist Roles

Product Data Scientist - They focus on the product. These data scientists are more tech-savvy and are working on building a product for the end user. You'll need to be more versed in development, coding, implementation, and ETL.

Business Data Scientist - They focus on the insights. These data scientists are more business-savvy and are focused on the decisions your team make. You'll need to be more versed in communication, business understanding, marketing, forecasting, and profitability analysis.

All Data Scientists - At the end of the day, each of these two roles will have one main thing in common: **they are both problem solvers.** Your goal here is to take data and solve a problem out of it, using whatever tools and skills you need. You need to be able to perform an end-to-end project and solve real problems. This includes performing statistical analysis, communicating with stakeholders, designing pipelines, creating machine learning models, and etc.

Data Teams in Big VS Small Companies

This is important because you should understand what you'll be getting yourself into when working in these types of companies. Bigger companies normally have a bigger team, more budget, and your role will be more specialized. Smaller companies on the other hand, tend to be that of a startup. They normally want to hire people with a variety of skills and that can wear multiple hats in their company.

Big Companies	Small Companies •	
Corporate	Startup	
Standardized process	Make up process as they go	
Need specialists	Need generalists	
Can afford research	Can't afford research	

Data Analytics VS Data Science

l'll summarize it in two sentences: Data analytics is about using data to explain the past. Data science is about using data to explain the future.

The primary responsibilities for Data Scientists are:

- Use quantitative tools to uncover opportunities, set team goals and work with cross-functional partners to guide the product roadmap
- Explore, analyze and aggregate large data sets to provide actionable information, and create intuitive visualizations to convey those results to a broad audience
- Design informative experiments considering statistical significance, sources of bias, target populations and potential for positive results
- Collaborate with Engineers on logging, product health monitoring and experiment design/analysis

The typical tasks for Data Analysts are:

- Get some data and calculate the averages
- Do pivot tables, pivot tables, and more pivot tables
- Attend team/product meetings and talking with your team
- Plot some graphs
- Write a report about how the numbers have changed from last year
- Get some data and sum it up
- Perform ad hoc reports for company/clients
- Make a PowerBI/Tableau dashboard using drag&drop and maybe some SQL

Data, Analytics role is NOT characterized by the following:

- Working in a centralized service organization, consulting and responding to ad-hoc requests. Data Scientists in the Analytics org are embedded in product teams and expected to be involved in driving both the high-level direction and the day-to-day progress of the team.
- Specializing in ETL, pipelining, and other data infrastructure tasks. While it is common for Data Scientists to build and maintain some pipelines, the Data Engineering team focuses more heavily on this.
- Building, training and deploying machine learning models to production. Although a few Analytics roles will involve modeling, most production models are handled by the Engineering team.

Exploratory Reports VS Business Reports

This topic is important because when you are working as a data analyst or data scientist, you're day to day work will include lots of reports. And there are two big differentiations when performing these reports: You can perform an exploratory report or a business report.

Exploratory 🞑	Business 🚺
More ad-hoc and dirty	More structured and clean
Presented in Jupyter Notebook, Excel	Presented in PowerPoint, Tableau
Goal is to find insights	Goal is to communicate insights

Exploratory reports

Are normally conducted first to find insights or anything interesting that you want to do a deeper dive on for your problem. You're not officially presenting your findings per se, but you are in the process of curating the right charts to share with your team. Think of this as your data visualization playground used to explore and find interesting things.

Business reports

Are normally conducted at the end of the process, after your exploratory report. This is where you've finalized your charts, made your conclusions, and want to present your insights in a more formal and presentable way. These reports are more selective and are used to explain how your findings are important to the business.

Exploratory VS Business

Exploratory Report is about finding insights. Business Report is about communicating insights.

How Data Tools Are Used in the Real World

I. Programming Setup

Normally your environment will either be programming in **Python** or **R**. Especially for machine learning engineers, they'll exclusively use python, some may use both Python and R, and a few would just use R. Python is normally used in production setting, while R is normally used for research settings or analytics. Teams may also use **Git** for version control.



II. Database

Data literate companies will normally have their data in some particular database (i.e. **Postgres**, **MySQL Server**) and may store it in some cloud server (i.e. **AWS** or **GCP**). They'll get their data from there and perform some ETL, into **Redshift** for larger queries. If you're not the developer or data engineer, you'll probably only have **read-only** SQL access to the production data.

III. Analytics

If you're using Python, you'll probably use **Jupyter notebooks**, **pandas**, and **matplotlib** (or **seaborn**) to conduct your analysis and testing. If you're using R, you'll probably use Jupyter notebooks, **dplyr**, and **ggplot** to do the same. You can throw in **Excel** in there as well for some use cases.

IV. Machine Learning

Data scientists or Machine Learning Engineers will most likely use Python to run their models. Common algorithms that are used are **XGBoost**, **Random Forest**, and **linear models** for baseline. Packages may include **MLLib**, **Keras** or **Tensorflow**, and **Sci-kit Learn**. R is sometimes used for forecasting and more sophisticated statistical applications (since this is where R shines at because it was made by statisticians).

V. Reporting

Finally, the decision scientists or analysts will create dashboards in **Tableau** or **Power BI** to showcase their insights to the general team. This may be a different group of people that will perform these reports and are more in touch with the business. For more formal business presentations, you'll need to add in your graphs and charts into a **PowerPoint** slide deck.

Advice You Won't Learn in Textbooks

Remember this advice...

I. Good Software Engineering Principles - Knowing how to properly use Git for version control, the think-before-you-write mentality, knowing how to use your favorite IDE, and to never alter your data randomly unless your whole team agrees on it.

II. Please Know Your Audience - You'll be working with so many different people that it's important to speak in terms of their "native" work language. How could you explain it to a graphic designer? How about a software engineer? Or a financial analyst?

III. Start With a Baseline Model - The idea here is to always start with a baseline model, no matter how simple it is. You will save time and it's easier to quantify the results of model fitting to a stakeholder or boss. You don't want to do the opposite with a more complex model and waste time spending weeks or months tweaking it just to realize it's not any better than a random heuristic that your stakeholder wants you to try out.

IV. Fast and Dirty Data Viz Works - When you're exploring your data, don't waste time doing fancy charts and polishing your data viz. Most non-data people and business people just want the insights fast. Simple line and bar charts are totally fine.

V. Save Your SQL Queries - I can't stress enough how important this is. You'll save so much time and remove the hassle of rethinking on how to write that query again. If you wrote a query once, save it. If your team member sent you a query, save it. Just save it.

VI. End All Your Analysis with Recommendations - As an analyst or data scientist, your insights are ultimately needed for one thing: to make easier and better decisions. Don't just send off your reports or analysis and expect your team to understand the numbers. Take the time to write a summary and recommend them a solution. It's all about the ideas!

VII. Start With the Problem Before You Start With the Data - Read that twice. Read it again.

Summary



SQL is all about data. Statistics is all about inference. Data Visualization is all about insight. Machine Learning is all about prediction. Communication is all about decision making. Data science is **all the above.**



Ideal data scientist is not an expert in software development and databases. You just need familiarity with it. In a big team in industry its the job of data engineers to get you the data, who are more specialized in databases. Then you also have system admins and database admins maintaining that side of things. Software developers work with DevOps to integrate your algorithms into production. Statistics is probably the #1 thing you should know as a data scientist and is the expertise you are bringing to the table which shouldn't really expect any other IT staff to know.



The Data Science Team Chart

I. Data Scientist

The data scientist will have a mix of software engineering, modeling, and business analytics. These people will do a similar role as data analysts, but are a step above them because of their knowledge in machine learning. A good understanding of statistics, machine learning, analytics, and communication is key for this role.

Tools Used:

- Scikit-Learn, TensorFlow, Pytorch, NumPy, and etc. for modeling
- SQL for querying data
- Python or R for business analysis and programming

- Tableau or Excel for data visualization and reporting
- Git, Jupyter Notebook, and Command Line for version control and collaboration

II. Data Analyst

The data analysts will usually create reports for their team and present their findings. They should have a good understanding on how to query from a database and know how to monitor/track different metrics and KPIs. Communication is definitely key for this role.

Tools Used:

- SQL for querying data
- Python or R for business analysis and programming
- Tableau or Excel for data visualization and reporting

III. Machine Learning Engineer

Machine Learning Engineers normally focus on the implementation and deployment of the models. They will need a good understanding on optimization, as well as software engineering. They are less focused on the insights you get from your models, but more on the productionalization and application of it.

Tools Used:

- Scikit-Learn, TensorFlow, Pytorch, NumPy, and etc. for modeling
- SQL for querying data
- Python, Java, C++, and etc. for deployment and OOP
- AWS, GCP, Azure, etc. for cloud technologies
- Git, Jupyter Notebook, and Command Line for version control and collaboration
- JIRA for issue tracking product

IV. Software Engineer - ML

Software Engineers bring in a lot of programming and algorithmic coding to the table. They focus more on the underlying code and are most likely all technical. They don't really work on the models perse but are involved with the deployment and integration of it into their product. These engineers focus on applications usually powered by machine learning or deep learning.

Tools Used:

- Scikit-Learn, TensorFlow, Pytorch, NumPy, and etc. for modeling
- SQL for querying data
- Python, Java, C++, and etc. for deployment and OOP
- AWS, GCP, Azure, etc. for cloud technologies
- Git, Jupyter Notebook, and Command Line for version control and collaboration
- JIRA for issue tracking product

V. Machine Learning Researcher

Machine Learning Researchers have a heavy focus on algorithms, experimentation, optimization, and sometimes deployment. These people have a particular focus on their domain, such as NLP, speech recognition, and computer vision.

Tools Used:

- Scikit-Learn, TensorFlow, Pytorch, NumPy, and etc. for modeling
- SQL for querying data
- Git, Jupyter Notebook, and Command Line for version control and collaboration
- Papers, Conferences, Reddit, Twitter, and etc. for research and updates

(Extra) Stakeholders

You'll come to situations where your business stakeholders are going to be a big part of your projects and meetings. And the reason why I'm mentioning this is because when handling with other stakeholders, it's super important for you to understand how to communicate and work with them because at the end of the day, you are solving their problems.

General Advice:

- Stakeholders may not be technical, so **dumb down** on your stat & coding lingo so they can actually understand you
- Remember your role isn't to just make reports, make models, and build pipelines. It's to solve business problems. Always keep that in mind.
- **Consulting is actually a big part of your job as well.** You're going to have to be comfortable interacting with your clients and keeping them updated on your progress.

The Data Science Pipeline 🔁

OSEMN Pipeline

Understanding the typical work flow on how the data science pipeline works is a crucial step towards business understanding and problem solving. If you are intimidated about how the data science pipeline works, say no more. I'll make this simple for you. I found a very simple acronym from Hilary Mason and Chris Wiggins that you can use throughout your data science pipeline. That is O.S.E.M.N.

OSEMN Pipeline

- O Obtaining our data
- S Scrubbing / Cleaning our data
- E Exploring / Visualizing our data will allow us to find patterns and trends
- M-Modeling our data will give us our predictive power as a wizard
- N Interpreting our data

Business Question

So before we even begin the OSEMN pipeline, the most crucial and important step that we must take into consideration is understanding what problem we're trying to solve. Let's say this again. Before we even begin doing anything with "Data Science", we must first take into consideration what problem we're trying to solve. If you have a small problem you want to solve, then at most you'll get a small solution. If you have a BIG problem to solve, then you'll have the possibility of a BIG solution.

Ask yourself:

- How can we translate data into dollars?
- What impact do I want to make with this data?
- What business value does our model bring to the table?
- What will save us lots of money?
- What can be done to make our business run more efficiently?

Knowing this fundamental concept will bring you far and lead you to greater steps in being successful towards being a Data Scientist. No matter how well your model predicts, no matter how much data you acquire, and no matter how OSEMN your pipeline is... your solution or actionable insight will only be as good as the problem you set for yourself.

"Good data science is more about the questions you pose of the data rather than data munging and analysis" — Riley Newman



- **Training Data:** refers to using our data to find patterns between the variables. An algorithm, or formula, is then computed from this pattern.
- **Model:** refers to our machine learning algorithm/formula. This algorithm is then used for our prediction
- **Prediction**: refers to answering our questions from the data.
- Independent Variable(s) / Feature: are the variables used to help predict your dependent variable.
- **Dependent/Explanatory Variable**: it is the variable you want to explain or predict.

O — Obtaining our data

You cannot do anything as a data scientist without even having any data. As a rule of thumb, there are some things you must take into consideration when obtaining your data. You must identify all of your available datasets (which can be from the internet or external/internal databases). You must extract the data into a usable format (.csv, json, xml, etc..)

Skills Required:

- Database Management: MySQL, PostgresSQL,MongoDB
- Querying Relational Databases
- API Calls and Integrations
- Retrieving Unstructured Data: text, videos, audio files, documents
- Distributed Storage: Hadoop, Apache Spark/Flink

S — Scrubbing / Cleaning our data

This phase of the pipeline should require the most time and effort. Because the results and output of your machine learning model is only as good as what you put into it. Basically, garbage in garbage out. Your objective here is to examine the data, understand every feature you're working with, identify errors, missing values, and corrupt records, clean the data, and replace and/or fill missing values.

Skills Required:

Scripting language: Python, R, SAS Data Wrangling Tools: Python Pandas, R, Excel Distributed Processing: Hadoop, Map Reduce / Spark

E — Exploring / Visualizing our data

Now during the exploration phase, we try to understand what patterns and values our data has. We'll be using different types of visualizations and statistical testing to back up our findings. This is where we will be able to derive hidden meanings behind our data through various graphs and analysis. Go out and explore!

Your objective here is to find patterns in your data through visualizations and charts and to extract features by using statistics to identify and test significant variables.

Skills Required:

- Python: Numpy, Matplotlib, Pandas, Scipy
- R: GGplot2, Dplyr
- Inferential statistics
- Experimental Design
- Data Visualization

M — Modeling our data

Models are general rules in a statistical sense. Think of a machine learning model as tools in your toolbox. You will have access to many algorithms and use them to accomplish different business goals. The better features you use the better your predictive power will be. After cleaning your data and finding what features are most important, using your model as a predictive tool will only enhance your business decision making.

Your objective here is to perform in-depth analytics by creating predictive models. Machine learning algorithms may be better at predicting, detecting, and processing patterns than you. But they can't reason. And that's where you come in!

Machine Learning Analogy 👨 🖜

Think of Machine learning algorithms as us (students). Just like students, all of the algorithms learn differently. Each has their own sets of qualities and way of learning. Some algorithms learn faster, while others learn slower. Some algorithms are lazy learners (i.e. KNN) while others are eager learners. Some algorithms learn from parametric data (i.e. Linear Regression) while others learn from non-parametric data (i.e. Decision Trees). Just like students, some algorithms perform better for a certain problem, whereas others may perform better on another, i.e. linearly separable vs non-linearly separable problems. Just like students, these algorithms learn through various patterns and relationships from the data. That's why it's important to perform EDA and visualizations because if you don't see a pattern, you're model won't as well. Just like students, if you give an algorithm garbage information to learn, then it won't perform as well. That's why it's important to choose your features correctly and that each has some relationship to the problem. So remember, choose the algorithm that is the most appropriate for your problem. Because there is no "best" learner but there is always the "right" learner.

"Machines can predict the future, as long as the future doesn't look too different from the past."

Skills Required:

- Machine Learning: Supervised/Unsupervised algorithms
- Evaluation methods: MSE, Precision/Recall, ROC/AUC
- Machine Learning Libraries: Python (Sci-kit Learn) / R (CARET)
- Linear algebra & Multivariate Calculus

N — Interpreting our data

The most important step in the pipeline is to understand and learn how to explain your findings through communication. Telling the story is key, don't underestimate it. It's about connecting with people, persuading them, and helping them. The art of understanding your audience and connecting with them is one of the best parts of data storytelling.

The power of emotion

Emotion plays a big role in data storytelling. People aren't going to magically understand your findings. The best way to make an impact is telling your story through emotion. We as humans are naturally influenced by emotions. If you can tap into your audiences' emotions, then you my friend, are in control. When you're presenting your data, keep in mind the power of psychology. The art of understanding your audience and connecting with them is one of the best parts of data storytelling. The objective you should have for yourself is to be able to identify business insights, relate back to the business problem, visualize your findings accordingly, keeping it simple and priority driven, and to tell a clear and actionable story.

Skills Required:

- Business Domain Knowledge
- Data Visualization Tools: Tableau, D3.JS, Matplotlib, GGplot, Seaborn
- Communication: Presenting/Speaking & Reporting/Writing

Conclusion

Data is not about statistics, machine learning, visualization, or wrangling. **Data is about understanding.** Understanding the problem and how you can solve it using data with whatever tools or techniques you choose. Understand your problem. Understand your data. **And the rest will follow.**

Most of the problems you will face are, in fact, engineering problems. Even with all the resources of a great machine learning god, most of the impact will come from great features, not great machine learning algorithms.

So remember, data science is about solving problems...

No matter how much data you have, it'll only explain the "WHAT". No matter what tools and technology you use, it'll only explain the "HOW". You're going to have to go beyond that and focus on the "WHY".



What is Machine Learning?

Machine Learning involves getting a computer to recognize patterns by examples, rather than programming it with specific rules. These patterns are found within Data.

Machine = Your machine or computer Learning = Finding patterns in data

Machine Learning is about: Creating algorithms (a set of rules) that learns from complex functions (patterns) from data to make predictions on it.

Summary: In short, Machines can predict the future, as long as the future doesn't look too different from the past.

Essentially, it can be summarized in 3 Steps:

- 1. It takes some data
- 2. Finds pattern from the data
- 3. Predicts new pattern from the data





Applications of Machine Learning

Before we get started, here is a quick overview of what machine learning is capable of:

- Healthcare: Predicting patient diagnostics for doctors to review
- **Social Network**: Predicting certain match preferences on a dating website for better compatibility
- Finance: Predicting fraudulent activity on a credit card
- **E-commerce:** Predicting customer churn
- **Biology**: Finding patterns in gene mutations that could represent cancer

How Do Machines Learn?

To keep things simple, just know that **machines "learn" by finding patterns in similar data.** Think of data as information you acquire from the world. The more data given to a machine, the "smarter" it gets.

But not all data are the same. Imagine you're a pirate and your life mission was to find the buried treasure somewhere on the island. In order to find the treasure, you're going to need sufficient amount of information. Like data, this information can either lead you to the right direction or the wrong direction. **The better the information/data that is obtained, the more uncertainty is reduced, and vice versa.** So it's important to keep in mind the type of data you're giving to your machine to learn.

Nonetheless, after a sufficient amount of data is given, then the machine can make predictions. Machines can predict the future, as long as the future doesn't look too different from the past.

A machine "learns" really by using old data to get information about what's the most likelihood that will happen. If the old data looks a lot like the new data, then the things you can say about the old data will probably be relevant to the new data. It's like looking back to look forward.

Feature Extraction is *P*

If total prediction power is **100%**, then: Effort on **Feature Engineering** contributes to **80%** Effort on **Machine Learning Model** contributes to **20%**

Types of Machine Learning

There are three main categories of machine learning:

1. Supervised learning: The machine learns from labeled data. Normally, the data is labeled by humans.

2. Unsupervised learning: The machine learns from unlabeled data. Meaning, there is no "right" answer given to the machine to learn, but the machine must hopefully find patterns from the data to come up with an answer.

3. Reinforcement learning: The machine learns through a reward-based system.

Supervised Machine Learning

Supervised learning is the most common and studied type of learning because it is easier to train a machine to learn with labeled data than with unlabeled data. Depending on what you want to predict, supervised learning can be used to solve two types of problems: regression or classification.

Regression

If you want to predict continuous values, such as trying to predict the cost of a house or the weather outside in degrees, you would use regression. This type of problem doesn't have a specific value constraint because the value could be any number with no limits.

Classification

If you want to predict discrete values, such as classifying something into categories, you would use classification. A problem like, "Will he make this purchase" will have an answer that falls into two specific categories: yes or no. This is also called a binary classification problem.



Unsupervised Machine Learning

Since there is no labeled data for machines to learn from, the goal for unsupervised machine learning is to detect patterns in the data and to group them. Unsupervised learning are machines trying to learn "on their own" without help. Imagine someone throwing you piles of data and says "Here you go boy, find some patterns and group them out for me. Thanks and have fun." Depending on what you want to group together, unsupervised learning can group data together by: clustering or association.

Clustering Problem

Unsupervised learning tries to solve this problem by looking for similarities in the data. If there is a common cluster or group, the algorithm would then categorize them in a certain form. An example of this could be trying to group customers based on past buying behaviors.

Association Problem

Unsupervised learning tries to solve this problem by trying to understand the rules and meaning behind different groups. Finding a relationship between customer purchases is a common example of an association problem. Stores may want to know what type of products were purchased together and could possibly use this information to organize the placement of these products for easier access. One store found out that there was a strong association between customers buying beer and diapers. They deduced from this statement that males who had gone out to buy diapers for their babies also tend to buy beer as well.



Example: LinkedIn InMaps (clustering your network of connections)

Reinforcement Machine Learning

This type of machine learning requires the use of a reward/penalty system. The goal is to reward the machine when it learns correctly and to penalize the machine when it learns incorrectly. Reinforcement Machine Learning is a subset of Artificial Intelligence. With the wide range of possible answers from the data, the process of this type of learning is an iterative step. It continuously learns.

Examples of Reinforcement Learning:

- Training a machine to learn how to play (Chess, Go)
- Training a machine how to learn and play Super Mario by itself
- Self-driving cars

Summary

1. Machine Learning means learning from Data.

2. Machine = Your machine/computer Learning = Finding patterns from data

3. Machine Learning is just Data + Algorithms, but Data is more important.

4. Feature extraction is key. If total prediction power is 100% then the effort of feature engineering = 80% and the effort of the learning algorithm = 20%.

5. Overfitting is when your algorithm is memorizing instead of learning.

6. If you have small amounts of data then you're better off using more simple models (linear&logistic regression). If you have large amounts of data you can try out more complex models (Deep Learning, etc.)

- 7. To avoid overfitting, always use regularization
- 8. Training is the most important part of Machine Learning.
- 9. Choose your features and hyper parameters carefully.
- 10. Machines don't take decisions, people do.

11. Data cleaning is the most important part of Machine Learning. You know the saying: Garbage in Garbage out.



With big loads of data everywhere, the power in deriving meaning behind all of it relies on the use of Machine Learning. **Machine learning algorithms are used to learn the structure of the data.** Is there a structure in the data? Can we learn the structure from the data? And if we can, we can then use it for prediction , description, compression, and etc.

Each machine learning algorithm/model has its own strengths and weaknesses. A problem that resides in the machine learning domain is the concept of understanding the details in the algorithms being used and its prediction accuracy. Some models are easier to interpret/understand but lack prediction power. Whereas other models may have really accurate predictions but lack interpretability. This section will not go into detail on what goes inside each algorithm, but will cover the high-level overview of what each machine learning algorithm does.

Let's talk about the 7 important machine learning algorithms:

- 1. Linear Regression
- 2. Logistic Regression
- 3. K-Nearest Neighbors (KNN)
- 4. Support Vector Machines (SVM)
 - 5. Decision Tree
 - 6. Random Forest
 - 7. Gradient Boosting Machine

Linear Regression

This is the go to method for regression problems. The linear regression algorithm is used to see a relationship between the predictor variables and explanatory variable. This relationship is either a positive, negative, or neutral change between the variables. In its simplest form, it attempts to fit a straight **line** to your training data. This **line** can then be used as reference to predict future data.

Imagine you're an ice cream man. Your intuition from previous sales was that you found

yourself selling more ice cream when it was hotter outside. Now you want to know how much to sell your ice cream at a certain temperature. We can use linear regression to predict just that! The linear regression algorithm is represented as a formula: $\mathbf{y} = \mathbf{mx} + \mathbf{b}$. Where "y" is your dependent variable (ice cream sales) and



"x" is your independent variable (temperature).

Example: If the temperature is about **75** degrees outside, you would then sell the ice cream at about **\$150.** This shows that as temperature increases, so does ice cream sales.

Strengths: Linear regression is very fast to implement, easy to understand, and is less prone to overfitting. It's a great go-to algorithm for using it as your first model and works really well on linear relationships

Weaknesses: Linear regression performs poorly when there are non-linear relationships. It is hard to be used on complex data sets.

Logistic Regression

This is the go to method for **classification** method and is commonly used for **interpretability**. It is commonly used to predict the **probability** of an event occurring. Logistic regression is an algorithm borrowed from statistics and uses a **logic/sigmoid function** (Purple Formula) to transform its output, making it either 0 or 1.



Example: Imagine you're a banker and you wanted a machine learning algorithm to predict the probability of a person paying you back the money. They will either: pay you back or not pay you back. Since a probability is within the range of (0–1), using a linear regression algorithm wouldn't make sense here because the line would extend pass 0 and 1. You can't have a probability that's negative or above 1.

Strengths: Similar to its **sister**, linear regression, logistic regression is easy to interpret and is less prone to overfitting. It's fast to implement as well and has surprisingly great accuracy for its simple design.

Weaknesses: This algorithm performs poorly where there are multiple or non-linear decision boundaries or capturing complex relationships.

K-Nearest Neighbors

K-Nearest Neighbors algorithm is one of the **simplest classification** techniques. It's an algorithm that classifies objects based on its closest training example in its featured space. The **K** in **K**-Nearest Neighbors refers to the number of nearest neighbors the model will use for its prediction.

How it Works:

- 1. Assign K a value (preferably a small odd number)
- 2. Find closest number of K points
- 3. Assign the new point from the majority of classes



Example: Looking at our unknown circle in the graph, where would you classify it under as: **Square** or

Triangle? We'll be assigning **K=3**. So in this case, we'll

look at the 3 closest neighbors to our unassigned circle and assign it to the majority class. If you picked **Triangle**, then you are correct! Out of the **3** neighbors, 2 of them were Triangles and 1 was a Square.

Strengths: This algorithm is good for large data, it learns well on complex patterns, it can detect linear or non-linear distributed data, and is robust to noisy training data.

Weaknesses: It's hard to find the right K-value, bad for higher dimensional data, and requires a lot of computation when fitting larger amounts of features. It's expensive and slow.

Support Vector Machine

If you want to compare **extreme** values in your dataset for classification problems, **SVM** algorithm is the way to go. It draws a decision boundary, also known as a **hyperplane that** best segregates the two classes from one another. Or you can think of it as an algorithm that looks for some pattern in the data points and finds a best line.

S — Support refers to the extreme values/points in your dataset.

V — Vector refers to the values/points in dataset/feature space.

M — Machine refers to the machine learning algorithm that focuses on the support vectors to classify groups of data. This algorithm literally only focuses on the extreme points and ignores the rest of the data.

Example: This algorithm only focuses on the extreme values (**support vectors**) to create this decision line, which are the **two cats** and **one dog** circled in the graph.



Strengths: This model is good for classification problems and can model very complex dimensions. It's also good to model non-linear relationships.

Weaknesses: It's hard to interpret and requires a lot of memory and processing power. It also does not provide probability estimations and is sensitive to outliers.

Decision Tree

A decision tree is made up of **nodes**. Each node represents a question about the data. And the branches from each node represents the possible answers. Visually, this algorithm is very easy to understand. With every decision tree, there is always a **root node** and this represents the top most question. The order of importance for each feature is represented in a top-down approach of the nodes. The higher the node the more important its property/feature.



Strengths: The decision tree is a very easy to **understand** and visualize. It's fast to learn, robust to outliers, and can work on non-linear relationships. This model is commonly used to understand what features are being used, such as medical diagnosis and credit risk analysis. It also has a built in feature selection.

Weaknesses: The biggest drawback of a single decision tree is that it loses its predictive power from not collecting other overlapping features. A downside to decision trees is the possibility of building a complex tree which do not generalize well to future data. hard to interpret, duplication is possible. Decision trees can be unstable because it naturally has low variance of features.

Random Forest

One of the most used and powerful supervised machine learning algorithms for **prediction accuracy**. Think of this algorithm as a bunch of decision trees, instead of one single tree like the Decision Tree algorithm. This grouping of algorithms, in this case decision trees, is called an **Ensemble Method**. It's accurate performance is generated by averaging the many decision trees together. Random Forest is naturally hard to interpret because of the various combinations of decision trees it uses. But if you want a model that is a **predictive powerhouse**, use this algorithm!



Strengths: Random Forest is known for its great **accuracy**. It has automatic feature selection, which identifies what features are most important. It can handle missing data and imbalanced classes and generalizes well.

Weaknesses: A drawback to random forest is that you have very little control on what goes inside this algorithm. It's hard to interpret and won't perform well if given a set of bad features.

Gradient Boosting Machine

Gradient Boost Machine is another type of **Ensemble Method**, where it aggregates many models together and takes a consensus of their predictions. A simple key concept to remember about this algorithm is this: **it trains a weak model into a stronger model.** Try not to over-complicate things here.



How It Works: You're first model is considered the "weak" model. You train it and find out what errors your first model produced. The second tree would then use these errors from the first tree to re-calibrate its algorithm and emphasis more priority to the errors. The third tree would repeat this process and see what errors the second tree made. And this would just repeat. Essentially, this model is building a team of models that works together to solve their weaknesses.

Strengths: Gradient Boosting Machines are very good to use for predictions. It's one of the best off-the-shelf algorithms used for great accuracy with decent run time and memory usage.

Weaknesses: Like other ensemble methods, GBM lacks interpretability. It is not well suited for handling large dimensions/features because it could take a lot of training process and computation. So a balance of computational cost and accuracy is a concern.

Your Data Science Portfolio 🦲

How to Craft Your Projects

If you don't have experience in data science, you have to start doing some personal projects. My advice is for you to actually choose a dataset that you find interesting. The quality of work that you do will show during your analysis and documentation.

One thing to always keep in mind is to know your "why".

When an interviewer asks about a project that you've worked on recently, this is what they want to hear:

- 1. How you started the project
- 2. Why you thought it was important
- 3. Your process
- 4. Your result
- 5. What you learned

If you can tell a story about your dataset, emphasize why your analysis is so interesting/compelling, and let them know about all the hard work you've done and learned from, **then that's a worthy project**. Put in the extra effort to document your work, structure your story, and write about the interesting things you've found in your analysis. Make sure you give it your all in whatever work you do. **It'll pay off.**

Last but not least, share it. Put it on GitHub or Kaggle. Get feedback from others. Improve your project over time. And most definitely: have fun!

The Projects You Should Do For Jobs

Your personal projects are the next best thing to experience that you can show employers about your data science skill set. But there are good and bad projects to be mindful of. Definitely do not put the Titanic dataset or IRIS dataset as your project because everybody has done them and it's too saturated. When designing your project, you should always ask yourself "How do I set myself apart?"

Here's a few things to do just that:

- When you scrape your own data. it requires more engineering effort, and it tells how hard someone worked on their project.
- When you do advance feature engineering (cluster analysis to include in feature engineering) or (PCA for dim reduction) or just be creative with adding in new features to see if there is added lift to your analysis.
- When you productionalize it. (for example, putting a flask wrapper on it and putting it on your website) It shows you're doing that extra step and someone can see this project from the beginning to the end
- When you do descriptive analysis. Such as cleaning your data, how do you handle null values? Do you remove them? Do you impute them with the mean? These decisions have a large impact on your analysis. Talking about correlation between variables and if there is predictive power will help you.

The 6 Types of Projects

1. Doing a multiple linear regression OR logistic regression (both linear models, easy to explain in business context).

- These models are easy to explain because they are linear, meaning the feature importance is directly relatable to the outcome variable.

2. Some form of classification problem

- evaluation metrics (accuracy, precision, recall, f1 score)
- each individual problem has a particular error that's more weighted
- naive bayes, KNN, decision trees, random forest, or SVM

3. Regression problem

- Evaluation is importance (MAE, MSE, RMLSE, RMSE)
- random forest regressor, lasso/ridge regression

4. Time Series Analysis

- good for finance or any field using time series analysis
- rolling averages, ARIMA, SARIMA
- good understanding of how data works over time (this is fundamentally diff than
- other dataset works)

5. Clustering project (unsupervised learning)

- KMeans, Hierarchical clustering, DBSCAN
- Group or cohort analysis
- can be used to create features in your data set (feature engineering by the

cluster grouping)

6. Natural Language Processing

- Sentiment Analysis (analyzing the sentiment of a sentence to determine positive or negative reviews)

- Text Preprocessing (using TFIDF, CountVectorizer, Stemming, Stop Word Removal)

- Topic Modeling with LDA

k The Importance of Kaggle

If you're concerned about not having enough practice in honing your DataScience and MachineLearning skills then here are some things you can do on Kaggle. I highly recommend this site to everybody. Whether you're a beginner or expert, this site has a bunch of helpful resources for you to learn and get new ideas from:

1. Kaggle Learn - <u>https://lnkd.in/gghHUH2</u>

Kaggle has their own education track where you can start learning the foundations. The course includes:

- Machine Learning
- Python
- Data Visualization
- SQL
- R

2. Kaggle Kernels - <u>https://lnkd.in/e_VcNpk</u>

There's no doubt that one of Kaggle's biggest features is its access to user's Kernels/Notebooks. You literally have a person's documentation and code right in front of you. My advice is for you to choose a problem you want to learn (classification, regression, EDA, etc..) and find a top-voted Kernel for you to study off from.

3. Kaggle Competitions - https://lnkd.in/epb9c8N

This is a must for those that are really interested in ML. Kaggle has many competitions for you to choose from and it's great practice for trying out different models & improving your scores. My tip for you is to look at the Kernels section in the competition you're interested in. Many people upload their kernels with base models you can use and optimize off from.

4. Datasets - <u>https://lnkd.in/gZjpxtX</u>

There are thousands of datasets you can download here all from different domains!

How to Build Your Resume

Remember, **your resume is only good for one thing**: to just get a follow up call. Interviewers only spend about **7-10 seconds** reviewing your resume before putting you into their denied / approved pile. So that's why it is so important to craft a great resume. It's all about show and tell. **You're basically marketing and selling yourself on paper.**

Professional Summary (3-5 lines)

What professional role do you want to achieve? Who are you? What main skills do you want them to know about you?

Education & Certifications

Put this in order of importance Include relevant certifications to the role Make sure to include the year of graduation / enrollment

Management & Technical Skills

Bullet point keywords/skills related to the position Include relevant tools and technologies

Professional Experience (3-5 lines)

Must be in descending chronological order Include Company Name, Location, Job Title, and Date List your responsibility, description, and what you've achieved. Be specific

Personal Projects

Include relevant technical projects that demonstrate your capabilities Coding projects, DS/ML Projects, or competitions

Awards / Volunteer Work / Publications

Highlight any achievements worth noting

Resume Template

Here's an amazing <u>site</u> that contains a list of great resume templates that you can choose from. Remember, choose a template that is easy to read. If you make the interviewer's life easier to understand your skills then you'll have a higher chance of a call back.

https://www.overleaf.com/latex/templates/tagged/cv/page/1

Sample Resume Template - HERE

Dwight Schrute dschrute@dunderm	ifflin.com O/dwight-schrute
Education	dwightschrute.co
Scranton University	1008 - 1003
BA Business Administration	Scranton, PA
& Experience	
Dunder Mifflin	May 2013 - Present
Regional Manager	Scranton, PA
> Maintained the highest sales average, despite the weak economy and obs	olete product
> Managed, inspired, and protected the Scranton branch from criminals and	i raccoons
> Led the office to obtain immeasurable success and glory	
Dunder Mifflin	Mar. 2008 - Mar. 2013
Assistant (to the) Regional Manager	Scranton, PA
Closed more sales with revenues totalling more profit than any other emp Second as cell appointed enforces of The Pulse (policies and exceedures).	noyee
 Served as servapponeed enorcer of the kulls (ponces and procedures) Instituted "Schrute Bucks" reward system, immeasurably raising office more 	rale
Staples	Mar. 2008 - Mar. 2008
Sales Associate	Scranton, PA
> Became the top salesman of the store within a one-month timespan	
Made a record-high sales figure despite having an unfunny boss	
> Provided extraordinary and exceptional customer service to the masses	
Dunder Mifflin	Mar. 2005 - Mar. 2008
Assistant (to the) Regional Manager	Scranton, PA
Acted as Regional Manager's eyes, ears, and right hand, overseeing and re	porting on employee conduct
Provided services to the office such as martial arts and surveillance	
 Introduced new unen paper lines into the market, often closing signt-unsi 	een sates
A Projects	
Schrute Farms (Bed and Breakfast)	
A beautiful resort that provides fun activites like tablemaking and mattree	ss making,
Dwight Schrute's Gym for Muscles	
A built-in gym inside the Dunder Mifflin office complex that will buy your to a start of the	tin for 5 cents a yard.
Sesame Avenue Daycare Center for Infants and Toddlers	
> A great daycare for infants with a focus on cognitive development.	
Q ⁰ ₆ Skills	
Traits Hardworking, Alpha Male, Jackhammer, Merciless, Insatiable	
Talents Karate (Black Belt), Jujitsu, Werewolf Hunting, Table Making	

Software Engineering Resume

ID How to Create Your LinkedIn Profile

Recruiters are heavily using LinkedIn for their job recruitment strategy and knowing how to optimize your profile to beat the ranking algorithm is key. Use this template to write out your profile description:

About

I am a *Your Role / Position>* with a passion for *Field of Interest>*. I've been using *Tool>* for *Amount>* of years and am interested in creating positive business impact with my skills.

Key Competencies

- Leadership and Management
- Project Management
- Stakeholder Management
- Strategic Operations
- Business Development
- Program Management

Key Technologies and Methodologies

- Programming: Python, R, Java
- Database: SQL,Postgres, NoSQL, MySQL
- Statistics and Probability
- Machine Learning: Regression, Classification, Cluster Analysis
- Agile
- Waterfall

Key Achievements

- Delivered business plans supporting \$5m revenue generation
- Managed budgets of up to \$25m
- Managed \$10m in capital expenditure
- Achieved cost reduction in excess of 40%

Contact

Please contact me at *Your Email>* to find out more on how I can best help you or your organization.







How to Follow Up After an Interview

It is crucial to always follow up after an interview. Not everybody does it, and this simple task will do wonders. And why should you do it... **Because you want to be remembered.**

There's two rules you should follow on how to do this:

- 1. 3-8 hours: Send a "thank you" email within 3-8 hours of the interview.
- 2. 10 days: Send a "follow up" email within 10 days of the interview

Thank You Email Template

"Dear <<u>Interviewer Name></u>,

Thank you very much for taking the time to see me today. It was great to meet you and I really enjoyed talking with you today. I'm definitely interested in this role.

<Insert line reminding them about something positive in the interview OR something you wish you had mentioned</p>

<Insert line reminding them about something positive in the interview OR something you wish you had mentioned</p>

<Insert line reminding them about something positive in the interview OR something you wish you had mentioned</p>

I believe I am a good candidate for this role because <insert 3 reasons>.

Hope you have a great rest of your day and I'm looking forward to hearing from you.

Best, <mark><Your Name</mark>

Follow Up Email Template

"Dear <mark><Interviewer Name></mark>,

I had an interview with you on <interview date> and really enjoyed meeting with you. I'm still very interested in this role of <job title> and was wondering if you had any feedback or updates for me at this time. Thank you.

Best, <mark><Your Name></mark>

. . .

How to Write a Cover Letter

You don't have to write a cover letter for every job you apply for. I'd recommend to only use it for a specific company where you have a specific interest in working for. Nonetheless, it's a great way to stand out from the crowd.

Cover Letter Template

"Dear <mark><Name></mark>,

I am writing in regards to your job opening of <mark><Position Title></mark>. I found the position from <<mark><Source></mark> and I am really interested in the role. As a person with great experience in <Job Title>, I am highly skilled in <mark><Hard Skills>.</mark>

The reason why I would love to join <<u>Company Name</u> is because <<u>2-3 Reasons</u>. I also hold a <Degree, Cert> and can perform any tasks related to <<u>JD Responsibilities</u>. From my career history, I have been exposed to many challenges and have grown to demonstrate high levels of responsibilities from my previous company. <<u>List 2-3</u> achievements>

It'll be a pleasure to have the opportunity to meet you for an interview. I look forward to your response and hope you have a great day.

Best, <mark><Your Name></mark>



How to Answer Any Behavioral Questions

The behavioral questions that come along in the interview process is designed to filter out candidates based upon their qualities as a person. **It's a filter mechanism** to see what type of person you are, what are your values, what is your work ethic, and what are your goals for even applying for this position.

You should answer these behavioral questions based upon your own personal and professional experience. **Keep it honest and don't ever lie about your answers**. There are no 'correct' answers to these questions and your main goal here is to tell **your story**.

To answer these questions, master the CARL method.

CARL Method

- C Context: What role were you in and define the task you went through.
- A Action: What did you do and how did you do it
- R Result: What was the outcome
- L Learning: What key lessons did you take away from that experience

Most Common Type of Behavioral Questions

There are 5 main types of interview questions you should be aware of and are commonly asked in many interviews. Make sure you have a complete story for each and you're super comfortable in answering these questions:

- 1. Tell me about a time where you had to deal with a difficult teammate or client and how did you handle it?
 - a. This question is designed to gauge how you work under pressure. There will always be challenges in the workplace and how you respond to these situations will determine how you will fit into their company.
- 2. Give me an example of a time when you had to challenge a management decision.
 - a. There will always be someone over you that will manage your work and monitor how you're doing. Nobody is always right and this question is

geared towards your beliefs. They want to know how assertive you are and whether you are passive or aggressive in this situation.

- 3. Tell me a time when you demonstrated ownership.
 - a. This question is about being independent. They want somebody who owns their work/project and is self motivated. Make sure you elaborate about why you demonstrated ownership and how it fits into the big picture.
- 4. Tell me about a time when you had to quickly adjust your work priorities to meet changing demands.
 - a. This question is about how you manage priorities and distribute your tasks properly. The work environment will sometimes be hectic and understanding how to adapt to the situation is a skill any employer will need.

5. Have you ever failed in a task or project? If so, tell me about it.

a. This is not a trick question. Because everybody has failed and nobody is perfect. Choose a story that aligns with the position you applied for and turn a negative into a positive. What they really care about is the lesson you got out of that experience.

6. Tell me a little about yourself.

a. Your goal here is to explain the What, Who, and Why you are a great candidate for this role. You should keep it short and only talk about the most relevant attributes for the role and include any necessary tools that they are currently using in their company.

7. What is your biggest weakness?

a. This is also not a trick question. Just state your weakness and clearly explain how you overcame it. If you haven't fixed it, then elaborate on how you're still working on it. Make sure to make it clear that it's more of a challenge you're overcoming instead of a flat out weakness.

8. Why did you leave your last job?

a. Be honest and don't trash talk your previous boss or employer. It can be any legitimate reason, such as you're not growing anymore in that role, you moved, or you found different interests in career.

9. What is your salary expectation?

a. The way to approach this is to ask them what their budget is. Every new role in a company has an allocated budget range that they can afford to hire. You can also give you a range based on the market value for that position from prior research. Don't give a single number, but a RANGE.

10. Where do you see yourself in 5 years?

a. Talk more about your personal and professional career growth, goals, and ambitions. This is your chance to let them know about your sincere interest in the company and why you chose to work with them in the first place.

The Technical Interview 💻

How to Prepare for the Technical Round

The first technical interview will be 2-3 parts (for a total of 30-60 minutes):

- 1 Data Challenge (Sometimes, Approx. 1-3hours)
- 1 Resume Breakdown (10-20 minutes)
- 1 Analytical (10-20 minutes)
- 1 Technical (10-20 minutes)

Please be able to talk through how you would set up an experiment, how you would define success [which metrics would you look at, how would you use those metrics], and talk about the pros/cons of different experimental setups.

I. Data Challenge Portion (60-180 minutes)

The data challenges are normally sent to you via email before your technical screen. **It's used as a pre-screen** to check your data scrubbing and analysis skills. They will provide you a prompt, a data set, and a checklist of what is expected for you to complete it. Asking questions is totally fine and I'd recommend you ask the interviewer as many questions as you can for clarity.

Here are some expectations on the data challenges:

- **SQL and Visualization** It can sometimes be SQL and visualization heavy where you are given a database/schema and it's your job to manipulate the tables to aggregate metrics, perform EDA, and create charts.
- **Machine Learning** Sometimes they may need you to perform various ML models and select one for your presentation. What they want to see is if your thought process on how you selected it, how you performed cross validation, and how you

chose your evaluation metric. It's always best to run a simple model first for baseline and then optimize your way into a more complex model (Random Forest is normally a great choice)

- **Presentation** Sometimes they may expect you to create a powerpoint presentation from your findings. The goal here is to know how to simplify your solution and present only the meaningful metrics to the team. They'll gauge how you communicated analysis and ask you follow-up questions during the slides.
- **Google and StackOverflow** Definitely don't hesitate to use google or stackoverflow during these challenges. In the real world, you will use this because you won't always know the solution to every problem you solve. Use this to generate ideas and find novel ways to solve their solutions. Remember, at the end of the day you're a problem solver.

REMEMBER THIS

They want to know if you've **thoroughly tested** the data before presenting your solution.

X What they DON'T want:

- Someone who knows nothing but how to get to the code to run.
- Or somebody who knows how to just do model.fit() and model.predict().
- Or someone who just makes random charts about their data that doesn't have any context to the problem.

✓ What they DO want:

- They want to know that you are going to watch out for the thousand things that can go wrong and invalidate your data.
- They want to know that you are looking out for over-fitting, model drift, or bad data in general.
- They want to know you are more than just someone who is going to copy from github.

If you want my advice, I'd recommend you research all the different strategies and code implementations from Kaggle and really take the time to understand how they approach the problem. You should skillfully be able to combine what you learned into your plan of attack and now be comfortable to discuss with them about your approach to reviewing the problem, looking at the constraints, selecting your model, and etc..

II. Resume Breakdown Portion (10-20 minutes)

Normally in the second round of the interview (normally the technical screen), the interviewer will probably ask you to explain, at a high level, what exactly is on your resume. They want to see how you can talk about your relevant skills more in-depth and how you tackled your projects.

Projects: Make sure to talk about a project that you've completed either at your previous experience, school, or from a course. This is important because it's your chance to show the interviewer about your experience in data related tasks. Talk about the big picture of your project, from problem formation to analysis to techniques and to the outcome.

Here are some example questions they may ask about your resume/project:

- What tools I used at work?
- How have I made processes more efficient at work?
- Anything I've automated?
- Largest amount of data I worked with and what was the project and result?
- Why the shift from the current job?
- How much I know about their company and how I'd describe the company to someone else (do your research!)

Important Tip

Don't forget to **connect all your answers** to the data related skills on their job descriptions! You want to connect as much skills as possible because they are literally hiring somebody with those skills. So flex your communication, technical, leadership, and teamworking skills to them, they want you!

III. Analytical Portion (10-20 minutes)

The analytical case study will focus on questions to gauge your product sense.

For the analytical questions, the interviewer is trying to understand how you solve business questions and problems, as well as how creative and articulate you are at thinking through these problems while solving them. It's not about arriving at the perfect, or correct answer, but how you engage with the problem. Spend some thinking about the company's product less as a user and more as someone who is tasked with improving or developing these products.

Put yourself in the shoes of the product team who built the product / feature:

- Why do you think they made certain decisions about how it works?
- What could be done to improve the product?
- What kind of metrics you would want to consider when solving questions around health, growth, or the engagement of a product?
- How would you measure the success of different parts of the product?
- What metrics would you assess when trying to solve business problems related to our products?
- How would you tell if a product is performing well or not?
- How would you set up an experiment to evaluate any new products or improvements?

IV. Technical Portion (10-20 minutes)

You will be given 1-2 data processing questions during this portion. This will be a hands-on technical investigation of data problems. We are looking not only for coding skills, but also for the ability to design an operational approach to figure out a concrete answer to a specific question using data.

Sample Question:

Given timestamps of logins, figure out how many people on Facebook were active all seven days of the week on a mobile phone.

How do you determine what product in Facebook was used most by the non-employee users for the last quarter?

Mock Data And Questions

Event-level data: an attendance log for every student in a school district

date | student_id | attendance

Dimension-level data: a summary table with demographics for each student in the district

student_id | school_id | grade_level | date_of_birth | hometown

Using this data ABOVE, you can answer questions like the following:

- What was the overall attendance rate for the school district yesterday?
- Which grade level currently has the most students in this school district?
- Which school had the highest attendance rate? The lowest?

If using Excel:

- Know how to create, sort, and filter tables
- Know how to summarize and aggregate your data
- Know how to do pivot tables and Vlookups
- Know how to create simple graphs and charts

If using SQL:

- Write a query or set of queries to derive insights based on the given schema(s)
- Work with aggregate functions
- Utilize different types of Joins (IE: Left, Inner, Outer, etc.), Union, and Union All
- Work with concepts including Distinct, Random Sampling, De-Duplication

If using Python:

- Always check for edge cases and corner cases when you are coding and try to provide a bug free solution.
- Be prepared to improve your solution when asked.
- Make sure to practice the core CS concepts like arrays, linked list, stacks, queues, hash maps, binary trees and graphs, searching and sorting, recursion and parity.

If using R:

- Be thoughtful about implementation efficiency.
- Be familiar with apply functions family, dplyr package or an equivalent.
- Some general programming that needs to be implemented, such as data frame manipulation and control flow



How to Prepare for the On-Site Interviews

The on-site interviews are a bit more intensive and requires you to meet up with the company's team in person. It is normally the final part of the whole interview process and they use this time to screen out their last bit of candidates. You want to make sure that you leave a good impression and are prepared for everything they put on you.

It's normally broken down like this:

- 1 Behavioral (10-30 minutes)
- 1 Technical Code (30-60 minutes)
- 1 Technical Whiteboard (30-60 minutes)
- 1 Technical Stats/Prob Questions (30-60 minutes)
- 1 Business Use Case (30-45 minutes)
- 1 [optional] Project Presentation (30-60 minutes)

You may not get asked all of these questions I've listed here because it really depends on the company. But at a high level, you can expect a couple or even all of those questions.

These on-site interviews may take up to a couple of hours and essentially they want to know if you're a good fit for the company.

Resource for Technical Code / Whiteboard Questions: <u>HERE</u> Resource for Stats/Prob Questions: <u>HERE</u> Resource for Business Use Case Questions: <u>HERE</u>

Schedule	Name	Position	Туре
10:00 - 10:30 AM	Candice Chen	Human Resources	Meet and Greet
10:30 - 11:30 AM	Ryan Decker	Senior Data Analyst	Technical Code
11:30 - 12:30 PM	Kimi Ekans	Manager, Data Analyst	Lunch - Meeting the Team
1:00 - 1:30 PM	Bree Olga	Reserach Scientist	Technical Screen
1:30 - 2:00 PM	Jeff Real	Business Director	Business Usecase
2:00 - 2:30 PM	Dave Yang	VP of Analytics	Behavioral Questions

Example of On-Site schedule



Last Minute Advice

- During the video conference interview, you will need access to a computer. You
 will log in to www.coderpad.com basically like a chat room, so the person on the
 other side can look at your code. (You will receive additional details about this
 when the interview is confirmed).
- I strongly encourage you to have a full understanding of being able to analyze data sets through a scripting language of your choice (SQL, R, or Python). If you do NOT know the basics of one of these languages, you should not be moving forward with scheduling an interview.
- 3. Normally you can answer the questions in the language that you feel most comfortable with, although choosing a language that is going to assist in getting to an optimal solution in the most speedy and efficient manner is key.
- 4. It's important that you think out loud/ provide a narrative as you go through the problem so the interviewer has insight into your thought process.
- 5. The interviewer will prompt you if you are heading in the wrong direction. Your ability to pivot your answer is a positive signal.
- 6. Feel free to ask clarifying questions during the interview as well.

Understanding the Hiring Manager's Mindset

This is what hiring managers are looking for in all of their candidates. Please do your due diligence to research about their company and role so you can have a higher rate of success. They are looking for candidates that exhibit passion, curiosity, and creativity. **At the end of the day, it's either they like you OR don't.**

This is what they are looking for:

- 1. Are you prepared for the interview and can answer the questions without complete struggle
- 2. Are you able to demonstrate and showcase your experience well
- 3. How knowledgeable are you about the role you've applied for
- 4. How knowledgeable are you about the company
- 5. Do you know the company's core values and culture

- 6. Are you realistic about the salary and compensations
- 7. Are you honest and transparent
- 8. Are you professional and likeable

Questions You Should Ask Your Interviewer

Remember, the interview isn't just about you. You're also giving an interview to them as well. It's your responsibility to ask any questions to make sure this role is the right fit for you. This is a win-win situation and both of you are trying to get to know each other.

Here are some questions that you should definitely ask to make sure that they are the right fit and it also shows how serious you are about the company:

- 1. Who does the role report to?
- 2. If I were to get hired right now, what are the things that I would need to do to be a 'success' in this role?
- 3. How long has this job been vacant?
- 4. What main project(s) is/are your team currently working on?
- 5. How long do you expect the interview process and decision-making to take?
- 6. How many other candidates are you presenting for this role?
- 7. What is the work culture like here?
- 8. Is the company also considering internal candidates?
- 1. You said the salary is 'competitive'. Can you define what the numeric range is for the position?
- 2. Is somebody currently still in this role?

Company Data Questions You Need to Ask

So before joining the company, you should already have done your due diligence in researching their compensations, stock options (if available), flexibility, and health insurance, pensions, and etc.

But there is also another type of question you should ask that will be really beneficial to you for growth and will also make you stand out from the rest:

Asking data-related questions about the company $\stackrel{\text{\tiny{\tiny{G}}}}{=} 2 \stackrel{\text{\tiny{\leftarrow}}}{=} 1$

1. Ask more data-related questions about their company

Depending on how big or small the company is, the data that you'll be working with **will be different**. If you're interested in financial data, ask questions about if you'll be working with financial data. If it's marketing metric data about conversions, ask questions about that. These are domain specific and will give you a good idea on the type of analysis you'll be doing on your day-to-day job.

2. Ask if additional data training is provided in their company

This is important because in this field, you'll be constantly learning new techniques and tools. And investing in yourself is one of the best investments you can do to provide value to their company. Don't hesitate to ask about:

- **a. Additional In-House Training:** When you join, will there be a team that will train you about your role and responsibilities? Will there be extra skills training to enhance your data knowledge?
- b. Additional Data-Related Work: If your department works closely with Machine Learning applications, then are you able to have a chance to work with them and learn more about that? Ask questions about extra data related tools that you may come across in their organization. This will definitely sky-rocket your growth.
- c. Additional Compensation for Data Conferences: Does your company help support the payment for you to attend data conferences? There could be a budget allocated just for this and having the opportunity to network and learn from the community is always great.

3. Ask about the company's data tech stack

You want to make sure that the company's tools and technology is relevant to you and if there is a chance for you to work on new tools. Not every company will be using all the tools that you see on the job descriptions (i.e. Python, R, AWS, GCP, etc..). Does this company use Tableau or Power BI? What database does your team use, Postgres? MySQL? Take the time to ask about this so you can be more prepared on your first day and to also provide you a game plan on how you may be learning the new tools.

Senior Role VS Junior Role

Senior data roles are hired for skill.

Junior data roles are hired for attitude.



Common Data Science Interview Questions 8

Entry/Junior-Level Questions

- 1. If you're applying for an entry/junior-Level position, you should know these:
- 2. What is P-Value?
- 3. Why would you want to use Regularization
- 4. How you can fit Non-Linear Relations, say between X (Age) and Y (Income) into a Linear Model?
- 5. What is Gradient Descent Method?
- 6. Which Clustering methods you are familiar with? Walk me through the methodology.
- 7. Describe Matrix arithmetic.
- 8. What is an Eigenvalue? And what is an Eigenvector?
- 9. Which libraries for Analytics/Data-Science are you are familiar in Python? R? Others?
- 10. Make sure you know the fundamentals of ROC, Precision, bias vs. variance trade-off, etc.
- 11. Provide two methods for Feature Selection and be prepared to describe them.
- 12. Describe the difference between Bayesian Inference vs. MLE (Maximum Likelihood Estimation).
- 13. Why Naïve Bayes (for Classification) is so Naïveté?

More Advanced Questions

- 1. Regularization: What is the difference in the outcome (coefficients) between the L1 and L2 norms?
- 2. How do you fit a non-linear relation between X and Y in a Linear Model? Are there other methods?
- 3. What is Box-Cox transformation?
- 4. What is Multicollinearity? How can you solve it?

- 5. Clustering: know 2 methods to find the optimal k (k^*) in K-Mean.
- 6. Gradient Descent: Will it always converge to the same point? Will it always find the Local Minima?
- 7. What is the difference between Batch Gradient Descent and Stochastic Gradient Descent? Which of these is computationally faster? Why?
- 8. Describe the Natural Language Process (NLP) specifically text analysis.
- 9. What is the functionality of Combinatorics?
- 10. What is the difference between recurrent neural networks and recursive neural networks?
- 11. Be familiar with Collaborative filtering / Recommendation Engine.
- 12. Be familiar with FM (Factorization Machine) Method.



Datasets

I highly advise you to download a dataset from one of these sources and start doing a person project of your own. Get the data, clean it, do exploratory data analysis, apply some models, and interpret your results.

- <u>Kaggle</u> Kaggle has come up with a platform, where people can donate datasets and other community members can vote and run Kernel / scripts on them.
- <u>World Bank</u> The open data from the World bank. The platform provides several tools like Open Data Catalog, world development indices, education indices etc.
- <u>Five Thirty Eight Datasets</u> Here is a link to datasets used by Five Thirty Eight in their stories. Each dataset includes the data, a dictionary explaining the data and the link to the story carried out by Five Thirty Eight.
- <u>Amazon Web Services (AWS) datasets</u> –Amazon provides a few big datasets, which can be used on their platform or on your local computers.
- <u>Google datasets</u> Google provides a few datasets as part of its Big Query tool. This includes baby names, data from GitHub public repositories, all stories & comments from Hacker News etc.
- <u>data.gov</u> This is the home of the U.S. Government's open data. The site contains more than 190,000 data points at time of publishing. These datasets vary from data about climate, education, energy, Finance and many more areas.
- <u>data.gov.in</u> This is the home of the Indian Government's open data. Find data by various industries, climate, health care etc.
- <u>https://data.gov.uk/</u> Find data published by the United Kingdom central government, local authorities and public bodies to help you build products and services
- <u>https://data.europa.eu/euodp/en/home</u> The European Union Open Data Portal (EU ODP) gives you access to open data published by EU institutions and bodies.

Facebook Groups

One of the best ways to learn data science is being involved with the community. You'll be surrounded by like minded people and learn so much from others in these groups. Take the initiative to start a conversion, ask questions, and share your knowledge with the community. Here are my favorites:

- Beginning Data Science, Analytics, Machine Learning, Data Mining, R, Python
- Data Science With R
- Data Science and Predictive Analytics News
- Data Science, Deep Learning, and Machine Learning with Python
- Data Science With Python
- Data Science World
- Data Science Community

Blogs

Here are some of my favorite blogs you can follow and learn from.

- kdnuggets.com
- datasciencecentral.com
- <u>blog.kaggle.com</u>
- dataquest.io-bd888fd8ff
- <u>r-bloggers.com</u>
- <u>simplystatistics.org</u>
- <u>andrewgelman.com</u>
- <u>blog.echen.me</u>
- Medium.com-e88f044ea0 (Airbnb blog)
- Data.quora.com

Job Portals

Here are my recommended job portals that have good call-back rates:

- Glassdoor.com
- LinkedIn.com/jobs
- ZipRecruiter.com
- Monster.com
- Indeed.com
- AngelList.com (good for startups)
- UpWork.com (good for freelance)

Recommended Courses 📌

DataCamp

I actually used DataCamp when I first started learning data science and I can honestly say that it has grown quite a bit since then. The community there is great, the UI is superb, and the way their courses are structured are super friendly. I'd recommend DataCamp for super beginners in the field of data science, those who are completely new and have no idea on how to approach these topics. This is because DataCamp was meant to guide you and provide you a high level overview of how you can understand these data science concepts and tools. Don't use DataCamp and expect to be a master of your craft. Use it as a guide to get your hands dirty and have a sense of what you can do with these tools/techniques. After that I'd recommend taking more in-depth courses via Udemy or Coursera to enhance your data science chops.

Summary: Use DataCamp if you're a beginner and to get comfortable understanding the high-level overview of the tools/techniques. Don't use it for expert level understanding.

Visit Website - HERE

Udemy

I started using Udemy half way during my journey in data science and it definitely enhanced my learning experience. The best thing about it is that there's so much content on that site and at a cheap price. I'd recommend going to Udemy once you have some clarity on how data science and machine learning is used. It's a game changer for those that are already familiar with some concepts of data science and machine learning. On the other hand, since Udemy has so many courses that doesn't mean all of them are good. There's only a few courses that I recommend and you should take

Summary: Use Udemy if you're already familiar with data science concepts and are not a total beginner. The courses here should definitely push you towards an intermediate level in data science.

Visit Website - HERE

Coursera

Coursera is known for their specialization courses and is completely jam packed with quality content. The downside of Coursera compared to Udemy and DataCamp is that some of these courses require a lot more hours to complete. I'd recommend this site to anybody who has the time and wants to learn a concept from the ground up. Completing the courses here should get you to an intermediate or advanced level of a concept. One thing I really like about Coursera is that it is free. If you decide to complete the certifications then you do have to pay for it.

Summary: Use Coursera if you have the time to complete the course. It's worth the investment and it should push you towards an intermediate or advanced level in data science. It's also a great way to include certifications on your resume and LinkedIn profile.

Visit Website - HERE

###