Whoville, GR
(555) 867-5409
Rick Sanchez@gmail.com
www.Linkedin.com/in/Me

My Name

SKILLS

SQL, Python, Data Drill-Down, Forecasting Analysis, Microsoft Excel, Word, Powerpoint, Salesforce, Data Modelling, Personable, Articulate in explaining data

EXPERIENCE

CED, City — *Business Analyst/Management Trainee*

July 2017 - Present

- Developed weekly purchasing and statistical analysis query for multiple million dollars worth of product (thus consolidating positions and increasing profitability)
- Financial analysis and forecasting
- Project management of jobs $500,000+
- Increased customer ease of sales via introducing Salesforce
- Constructed pricing matrices to ensure profitability (an overall increase in monthly GP by 3%)
- Oversee interns prospecting for the same position

Verizon Premium Retailer, City — *Marketing Associate*

October 2016 - June 2017

- Went from unranked to monthly top-10 in national sales
- B2B/SaaS sales
- Prospecting for new businesses
- Marketed to local community as a means to drive sales

EDUCATION

School, City — *B.S. in Economics*

September 2012 - June 2016

- Graduated with over a 3.0 in upper level Economics courses
- Economics Association Member

OUTSIDE INTERESTS

Snowboarding, Hiking, Chess, Basketball, Card Games