



## **Event Sales Manager**

**\$60K+super**

**Sydney**

### **The company**

Excuse My French is an established startup that was founded in 2015 in Sydney and since then, has been building and developing partnerships with corporate, event planners, wedding planners and caterers across Sydney and regional NSW.

They have established themselves as one of the most premium and sought-after providers of cocktails, mobile bars, coffee carts, staffing within hospitality and event management services for hundreds of personalised functions.

Some of their most recent projects have been New Year's Eve on Sydney Harbour, high-profile weddings, Bar Mitzvahs, MECCA events to name a few.

As one of the leaders in the industry, they are going through an exciting period of growth and with this are looking to bring someone on board to be part of this stage of their journey as they continue to scale!

### **The role**

As EMFs Event Sales Manager, you will be:

- Collaborating with the wider team across all things events related; managing bookings, implementing new packages, developing event package strategies with the team, supporting the MD across event management.
- Account management of existing clients as well as developing prospect clients by following up on warm leads.
- Management of diaries to cater for relevant services.
- Occasionally be involved in deliveries for the events – transporting goods etc.

As EMF is a growing scaleup, there is always something to do so the readiness to get involved in ad-hoc activities when necessary is desirable.

## You will need

- Great communication; you will be dealing with external clients day to day
- Able to work autonomously when needed
- A keen interest in the events and hospitality sector or willingness to learn about it
- A valid drivers licence

If you'd like to find out more, apply today at – [contact@excusemyfrenchservices.com](mailto:contact@excusemyfrenchservices.com)  
*Please note, sponsorship cannot be offered for this position.*