



ROYAL ALBRI

**COMPANY PROFILE:
ROYAL ALBRI INVESTIMENTOS LIMITADA**

Year 2020



WHO WE ARE:

Royal Albri Investimentos Limitada(RAIL) was incorporated in Mozambique in January 2017. The company is a new brand, with focus in Real Estate Development, Energy and Agriculture. Our pragmatic approach to unlock the huge opportunities in Mozambique which has led us to adopt an exceptional business model combining both the traditional direct equity investments in potential opportunities and a third-party Technical & Funding partnership framework in line with our **vision-“Building an Industrialized African Continent”**. We have perfected our plans to strategically differentiate ourselves as a Value Addition company for jobs creation, income generation, saving of foreign exchange for the country and for overall development of the country.

RAIL has built strategic partnerships with companies in line with its corporate vision and has been active in offering real estate brokerage services in Mozambique’s market and currently the Lead Marketer for the Sales and Rental of the newly completed prestigious Toprak Apartments(25 floors) in Maputo city built by a Turkish Group.



Toprak Apartments

Royal Albri Investimentos Limitada believes that Africa is the future and the future is Africa. Africa is endowed with a lot of potential resources and some are even untapped. Despite the challenges confronting the African continent, underneath lies huge opportunities which requires attraction of investments and capital flows that would unlock these opportunities and when applied, will translate to the economic transformation of the African continent.

We boast of a team that has broad experience across different sectors of industries and a strong ability to attract strategic investments, debt and equity capital. We leverage on our expertise and strong connections as well as strategic alliances with global players in the energy, Mining sectors and investments and funding institutions.

With RAIL execution of a good idea is possible based on the dogged determination and commitment of its team to achieve excellence.

OUR VISION

‘Building an industrialized Continent because Africa is the future and the future is Africa’.

OUR MISSION

- To attract investments and capital across the major sectors of African economies that would catalyze the rapid growth and development of the continent.
- To establish industries that will convert our primary products to finished products ready for exports.
- To identify and pragmatically implement avenues for wealth and job creation in Africa.

OUR PASSION

Our passion is the people and our dedication as well as our zeal which is propelled on the principle of professionalism, integrity and best practice at all times.

OUR TEAM

Alex Malgit- MD/CEO

A graduate of Economics (Ed) from University of Jos, Nigeria and has Master of Science Economics. He worked briefly at Pipelines and Products Marketing Company (A subsidiary of NNPC) before joining Capital Bank International Limited Nigeria (formerly Credit Lyonnais Bank) and veered into private business in 2004.

He has also attended several courses in banking, finance and on lease structuring as well as attended several conferences in Nigeria and Overseas.

He served at the Nigeria High Commission, Mozambique with concurrent accreditation to Mauritius and Madagascar as the Special Assistant to the High Commissioner/Soc. Secretary. He distinguished himself during his assignment as he was very instrumental to the outstanding achievements recorded particularly in strengthening relations between the countries of accreditation as well as in the establishment of the Mozambique-Nigeria Chamber of Commerce.

At the end his assignment at the Nigeria High Commission, he veered back to his private business by co-founding the company.

His strong passion for excellence is evidenced with the successful execution of impactful projects in the past and is more determined to carve out a niche for himself towards the industrialization of Africa by encouraging for strong platforms that will strengthen the macro-economic environment which will drive the economy of Africa towards positive growth. He has depth knowledge of the Africa's economy and has strong contacts globally in the real estate, petroleum, finance, agricultural, public and private sectors as well as within the diplomatic community.

Joaquim Bazar- Director

He has got over 18 years of professional experience, most of it in the banking sector including fund management and investment banking. He has wide experience in strategy, finance and relationship banking. His vast knowledge of the Mozambican business landscape coupled with his passion for providing holistic solutions to projects enables him to bring unique solutions to capital projects and any assignment.

He sits on the Board of several companies and is currently the Founder/Managing Partner of Amaramba Investimentos LDA and Amaramba Capital where he leads specialist teams on corporate finance, focusing on deal sourcing, structuring and implementation. His clients include some of the biggest players in property development, finance and infrastructures in Mozambique.

He holds an Honours Degree in Financial Management and a Post-Graduate degree in Management Business Leadership from the Gordon Institute of Business Science and Duke University.

Engr. Festus Ogunlana- Technical Director

He has Bsc, Msc in Civil Engineering and MBA. He is an International Consultant with several years of experience in project formulation, Planning and Implementation.

He has a lot of experience in working with multilateral organizations such as the World Bank and African Development Bank acting as Technical Advisor in the area of engineering for Community Development, Project Design, Procurement of National Consultants and Contractors to manage various components of the projects.

He has worked on several projects in Mozambique and within the Southern Africa region, including rural and urban water supply, construction supervision, impact assessment, scoping, hydrological analysis, flow design, bridge work, foundations and earthworks, hydraulics, modeling, land development, building structures, traffic and transportation analysis and design.

He is currently the Managing Director of Dallas Consulting LDA, a construction and consulting firm in Mozambique.

Bridget Malgit (Mrs.)- Director

A graduate of Public Administration from the University of Jos, Nigeria in 2007 and also obtained a Diploma in Mass Communication from the same University as well as currently running a Master of Science at the Pan African Institute Of West Africa (M.sc Peace Conflict Resolution). She gained some of her working experience from the Nigeria Gallery of Art of Abuja-Nigeria where she served as the Admin officer and performed various administrative assignments and was assigned additional roles in the Research and Statistics unit of the organization. She also gained additional experience from the Nigeria Television Authority and Plateau Radio and Television Corporation.

She joined Dallas Consulting in 2014 and had performed various roles in the organization prior to her Co-Founding Rail and includes her participation in the following projects amongst others:

- ✓ Provision of Mobilization services in the Districts of Marrupa, Mecula and Nipepe in the Province of Niassa
- ✓ Provision of basic study services in the Districts of Lago and Mandimba in the Province of Niassa
- ✓ Base study, data collection, loads, mapping of energy resources in Vila de Hedeidal, Bloemfontain, South Africa.
- ✓ Baseline study, data collection, loads, mapping of energy resources in the Municipality of Mookgophong, Limpopo-South Africa.
- ✓ Formation / Training of the Contractor in the scope of drilling and construction in Provincia do Niassa, Lichinga.

She has also attended several courses in Administration and project management.

She has a strong passion for excellence and a good team player as well as go-getter. She has depth knowledge of Mozambique's economy and Africa's economy as well as has strong contacts in both the public and private sectors of Mozambique.

Our Proposed Beluluane shopping Mall Project

OVERVIEW OF BELULUANE INDUSTRIAL PARK MOZAMBIQUE

Beluluane Industrial Park is strategically situated in the South of Mozambique. It sits on the backbone of the Maputo Development Corridor and offers the best entry to the Southern African Development Community, Asian and European markets. We are located in one of the most industrialised and productive regions of Mozambique and have access to the biggest industrial workforce in Maputo Province. The park is home to South32's Mozal Aluminium Smelter, the second biggest aluminium smelter in Africa.

Beluluane Industrial Park is a Public-Private-Partnership between the Mozambican Government Agency for Investment and Export Promotion (APIEX) and Swiss-Mozambican Investors. APIEX was created in 2016 to promote and facilitate investment, bringing together the promotion of public and private investment and exports. The role of APIEX is to support the Mozambican business environment, optimise resources and create greater synergies in areas that impact the country's economy.

Some of the features of the park include:

- Over 5,000 Current workforce
- Additional 600 Hectares of land available for development
- Additional population of about 30,000 living within the environs of the Park
- A major road that passes through the park
- The Park is home to over 40 companies from more than 15 different countries and steadily growing and the largest company being Mozal has an average annual revenue of over \$2billionUSD.

BRIEF BACKGROUND ON THE PROPOSED SHOPPING MALL PROJECT

The park currently does not have any commercial nor office spaces that would service the huge number of over 5,000 workers and companies located within the park and environs as well as individuals.

The strategic location is due to the persistent growth in Matola, which is the capital's largest suburb and the second most populated area of the country. Giving its modern port, the region is regarded as the largest industrial area in the country, with a population of over a million.

Although, the overall development of the industrial park focuses on manufacturing, however, it also proposes other mixed-uses such as commercial and office space which is urgently needed for Groceries, food courts, banking offices, Telecom services and others.

The park has provided 10,100sq for a concession period of 50 years to Royal Albri Investimentos LDA and the concession period is also renewable.



The development project of between 3,500 to 4,000 square meters will facilitate revitalization of an evolving industrial area, meet an unmet resident need for groceries and pharmacy products, and generate modest returns to investors.

Carefully selecting the proper tenant mix and coordinating our efforts with the park officials will make this unique opportunity a reality.

The Mall will be anchored by a mid-sized grocery store tenant and the other space property will be designated for Banks, pharmacy and other in-line retail space. It will include convenience-oriented establishments such as a retail bank, fast food or sit-down restaurant, café. The site layout will accommodate parking spaces as well.



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