

Primary assumptions:

- **ole's latest offer requests we close the catalog sale by December 31, 2014**
- **In order to achieve this, all required steps with S/ATV would need to be completed by December 18th**

1. Administration of 1993-2012 catalog - request to terminate that agreement on December 31, 2015 rather than December 31, 2017

- Projected value of the two years of administration that S/ATV will forego is an NPV \$2.1 million; ole has offered SPE \$2 million for this amendment (note: it is anticipated that this payment will not be subject to a deduction for participations)
- ole seeks to retain the \$7 million advance they would receive against this catalog's NPS paid by S/ATV in 2015 (consistent with terms of the current agreement); note that it is anticipated that this advance would be recouped by S/ATV within approximately 6 months
- Required steps:
 - Inform S/ATV
 - ole and S/ATV revise the existing agreement to reflect new end date (contingent on 2013/2014 catalog sale closing) and obtain required signatures

2. Administration of 2013-2014 catalog - S/ATV admin ends after sale (either December 31, 2014 or June 30, 2015)

- Projected value of the 2.5-3 years of administration that S/ATV will forego is an NPV \$700,000-900,000; ole has offered SPE \$1 million for this condition (note: it is anticipated that this payment will not be subject to a deduction for participations)
- Required steps:
 - Inform S/ATV
 - SPE and S/ATV revise the existing admin deal to extend through 2014 and end on December 31, 2014, and negotiate a new one for 2015 and beyond (expected to be similar to the one SPE began with S/ATV in 2013)

3. Potentially settling EMI issues with S/ATV (pending litigation?) - proposed by ole as a sweetener

- Co-mingling this issue with the catalog sale could potentially delay/complicate the closing of the sale

4. Minor additional point: S/ATV holds the advance we get from Hal Leonard on sheet music for the 2013-2014 catalog; this is only \$17,500 but we will need to transfer that back to Hal Leonard