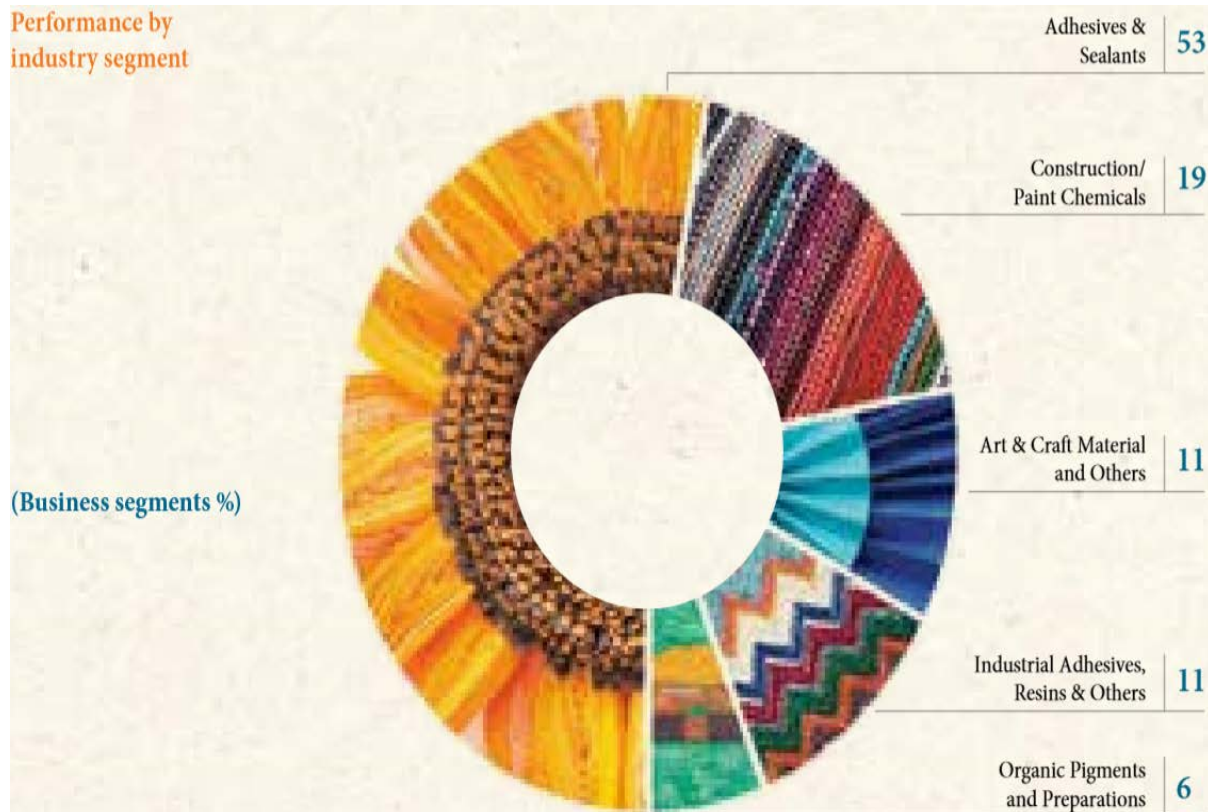


KEYTAKEAWAYS FROM ANNUAL REPORT 2015-16

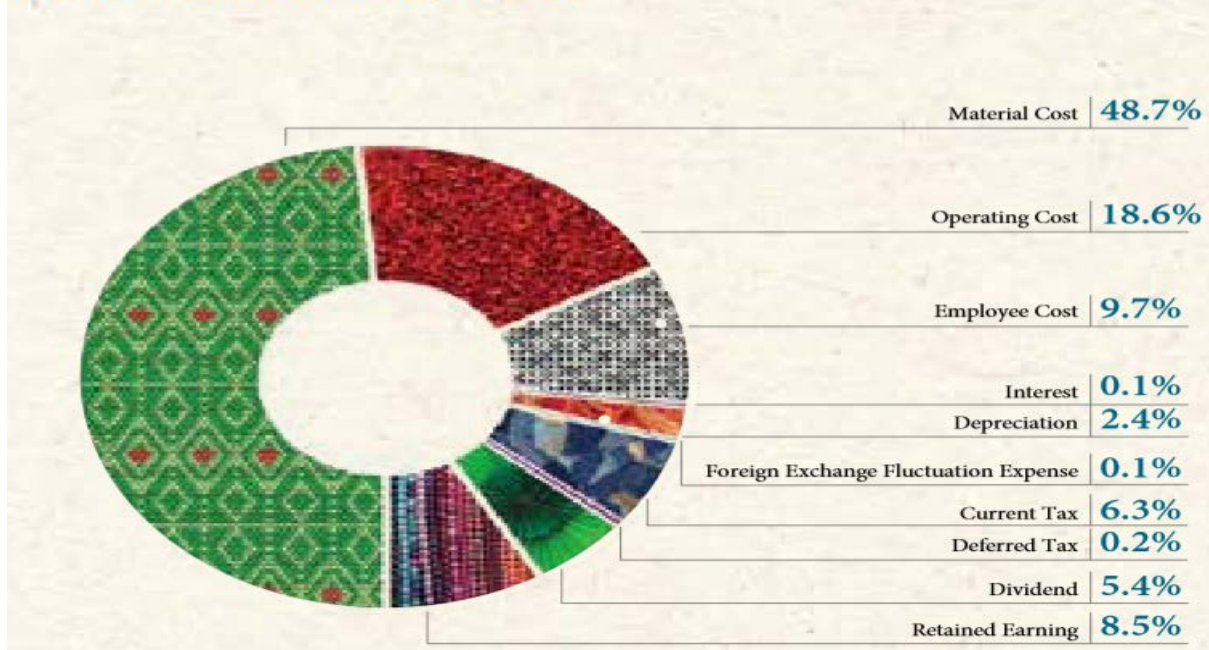


Net sales of branded Adhesives and Sealants grew by 13.7% and contributed 53% of the total sales of the Company. Construction and Paint Chemicals grew by 1.4% and Art & Craft Material and other products grew by 0.5%. Consumer & Bazaar Product sales have grown at a CAGR of 15% over the last 5 years. Profit before interest and tax for the Consumer & Bazaar segment increased by 43.9 %.

Industrial Products contributed 17% of the total sales of the Company and grew at slower rate of less than 1%. Profit before interest and tax for the segment grew by 58.9% due to lower input costs.

KEYTAKEAWAYS FROM ANNUAL REPORT 2015-16

Distribution of Revenue (2015-16)



During the year:

a) Building System Solution Trading Limited Liability Company was incorporated in Qatar to be engaged in trading of building materials in which Pidilite Middle East Ltd, (a Wholly Owned Subsidiary) is the controlling shareholder.

b) Plus Call Technical Services L.L.C was incorporated in Dubai as a joint venture of Pidilite Middle East Ltd (a Wholly Owned Subsidiary) with a local operating partner.

c) Pidilite Lanka (Private) Limited was incorporated during the year. The Company has invested 104.8 million in Pidilite Lanka (Private) Limited (as on 31st March, 2016)

During the year the following companies became subsidiaries of the Company

1. Pidilite Lanka (Private) Limited
2. Wood Coat Pvt Ltd
3. Building System Solution Trading Limited Liability Company